A REALVOLVE HOW-TO | By Mark Stepp

Starting A Workflow

Basics: All Users

You can start a workflow from the dashboard or the radar tab of a Contact, Property or Transaction using the **START A WORKFLOW** button.



Typical Examples:

- After entering a new lead into the database you could go to the radar tab of the contact and start a "**New Lead**" workflow.
- After adding a new Property, click on the radar tab and start a "**New Listing**" workflow.
- Once a transaction is created, click on the radar tab and start the "Buyer: Contract to Close" workflow.

Short Videos:

- Start a Workflow 1 (<u>SEE VIDEO</u>)
- Start a Workflow 2: Selecting which activities get started "Groups" (SEE VIDEO)
- Start a Workflow 3: Milestone Dates (<u>SEE VIDEO</u>)
- Start a Workflow 4: Selecting Party Members (SEE VIDEO)
- Start a Workflow 5: Role Selection (<u>SEE VIDEO</u>)
- How to STOP a Workflow (<u>SEE VIDEO</u>)

What is the workflow wizard?

When you click on the "**START A WORKFLOW**" button, the workflow wizard guides you through a series of popup screens to gather the information needed for the workflow. (<u>SEE VIDEO</u>)

Workflow Wizard Steps:

- 1. Click on **Start a Workflow**
- 2. Select a Workflow to Start (example: **New Listing Agreement**)
- 3. Select a Contact, Property or Transaction (example: **123 S Main, Bolivar, Mo 65613**)

	Activities			
	ភំ	START A WORKFLOW		
		A		
ក្លិ New Listing Agreement				
🚔 123 S Main, Bolivar, Mo 65	613		×	

4. Deselect any unwanted workflow activities individually or by group (if any) - the example below has one activity that is in the "Professional Photos" group. If you know you don't want professional photos taken then uncheck the group and any activities in that group will be unchecked. You can assign up to 20 groups per workflow. Once you have all your groups selected then press [Next]

You ca at the t	n customize the activitie op that corresponds to	es that appea the group. T	ar in this workflow. To skip an entire set of activities, disable the checkb o skip an individual activity, disable its individual checkbox at the bottor
Groups	5		
🕑 Ger	neral 🔲 Professional P	hotos	
Keep?	Group	Туре	Activity
	General	To do	Put the Listing Information Into MLS
1	General	To do	Enter Property Information into the Database
	Professional Photos	Email	Schedule Photographer
	General	To do	Email SELLER AGENT

5. If Activities in the workflow use any of the "assign to" role placeholders like Listing Agent,

Buyers Agent, Assistant, Record Owner, etc.., the wizard will ask which user should assume that role (sample below)

Add a new note abou	ut Abraham Lincoln		ф	START A WORKFLOW
Assign tasks for '1-No	ew Contacts' for 'ABRAH	AM LINCOLN'		
Each activity must be as	signed to someone on your	staff. Please select the	correct u	ser for the role listed below
		Choose a name		
	Record Owner	Mark Stepp	- 0	

6. Enter milestone dates to calculate individual activity dates.

This workflow depends on following dates. Please verify dates and change as necessary.		These activities will be added to your calender. Some dates are derived from the list of dates at left. However, you can set a custom date for any activity. Just click on the date to change.					
MileStone	Date	Date	Action	Title	Assigned to		
Listing date	🛗 Apr 01, 2015	🛗 Apr 01, 2015] To Do	Put the Listing I	Mark Ste 💌		
Expiring date	🛗 Jun 30, 2015	🛗 Apr 01, 2015	To Do	Enter Property In	Mark Ste 💌		
		🛗 Apr 02, 2015] To Do	email SELLER AGENT	Mark Ste 💌		
		🛗 Apr 02, 2015	To Do	Put the sign in t	Mark Ste 🔻		

- * Changes to milestone dates will recalculate activity dates (Click in to the date field to adjust)
- * Changes to individual activity dates are allowed as needed (Click in to the date field to adjust)
- * Changes to individual "Assigned to" as needed (Click the drop down arrow to select a User)

7. If the workflow is for a property or transaction then assign all party members that are known

This workflow of parties. Please change as nec	depends on the following verify the participants or essary.	Each of the activ remove, change appropriate butt	Each of the activities below affects one or more parties. To remove, change, or add parties to an activity, click on the appropriate button.			
Party	Who	Title	Who			
Seller	Don Smith	× Put the Listing Ir Into MLS	Don Smith x	0		
Seller Agent	Jack Agent	× Enter Property I into the Databas	Don Smith x	0		
		email SELLER A	GENT Jack Agent 🗙	0		
		Put the sign in t	be yard	0		
		Put the lockbox	on the door Don Smith			

If a party member is already assigned in the People tab of a Property or Transaction, the selected contact will show in the Who column. Otherwise, select a contact by typing in the name and choosing from the dropdown list.

Once all known party members have been selected then press **DONE** to complete the workflow wizard process which places the activities in the calendar.

8. You can now go to the calendar tab to view all activities that was added through the workflow.

< > April 2015						ay month week day		
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
29		31 M E t	1 ut the Listing formation Into LS P Inter Property formation into the Database	2 mail SELLER GENT ut the sign in the ard	3 Put the lockbox on the door	4 Send email to Seller introducing our team		
5	6	7 S Se	8 end Weekly eller Report	9	10	1		
12	13	14 Se	15 end Weekly eller Report	16	17	18		
19	20	21 S	22 enth Day end Weekly aller Report	23	24	25		
26	27	28 S	29 end Weekly eller Report	30	1	2		

If you have any questions, please contact us at: support@realvolve.com

Questions?

Please direct questions and comments to support@realvolve.com.

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